# Dr P. L. Narasimhan PhD

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Current Position: TVS Chair Motor Chair Professor Department of Industrial Engineering and Management Indian Institute of Technology Kharagpur Kharagpur 721302 West Bengal

**Business Expertise:** Creativity & Innovation, Research & Development Management –Concept to Marketing, Design Engineering, Manufacturing, Six Sigma Processes, General Management and People Management

**Technical Expertise:** Computer operations MS Office Tools, Conversant with Patent laws and interpretations, Conversant with 3-D modeling

#### **Key Accomplishments:**

- Principal inventor in 60+ patents
- Introduced several new engineering products that gave company a competitive advantage
- Restructured & turned around a BIFR company
- Implemented ISO 9001 & established Six Sigma and ISO 9000 quality processes
- Headed the Change Management Implementation

#### Key Leadership Positions:

- Management Advisor, Leading Advance R&D to look in to the future of the Company.
- VP, R&D , Lakshmi Machine Works, a Rs.2000 Crore (\$400 Million) textile machinery manufacturing company
- Chief Executive Officer of India Precision Bearings Ltd., a medium scale engineering company
- Director of Bank of Tamil Nadu (merged with Indian Overseas Bank)

#### **Education:**

- 2003-2008 PhD, Business Administration, Aligarh Muslim University, Aligarh Obtained the doctoral degree at 68 years of age
- 1981-1984 Post-Graduate Diploma in Management, All India Management Association (AIMA)
- 1955-1961 Bachelor of Engineering, PSG College of Technology

#### **Other Qualifications:**

- 2008 Six Sigma Black Belt awarded by Indian Statistical Institute
- 2004 ISO 9000 Lead Assessment Auditor

#### **Professional Experience:**

#### Lakshmi Machine Works

LMW is a public limited company with an annual turnover of \$400 Million & 1.2 Million shareholders

### 2005-2008 Management Advisor, Lakshmi Machine Works Ltd

• Leading Advance R&D for development of future breakthrough technology & products

### 2001-2005 Vice President, Research & Development (R&D), LMW

- Increased share of new products in textile machinery, resulting in 35% in overall sales
- Reduced New Product Introduction time to the market from 5 years to 3 years

• Enhanced competitive advantage by introducing breakthrough technologies and processes to the world market

- Lead a motivated group of 130 persons in R&D and built a culture of innovation & quality consciousness, resulting **in more than 70 patents under my leadership**
- Set vision, policies, core values and direction for the company to be a global player as a member of the core strategic management team
- Steered the change management programs to align business priorities with changing environment
- Led conceptualization and participated in implementation of Oracle ERP & PLM

### 1996-2001 General Manager, LMW & CEO, India Precision Bearings Mfg Ltd

IPBM was bought by LMW for manufacture of specialized and technological components

- Successfully turned around IPBM in less than 3 years
- Built a sustainable environment of quality & cost consciousness and competitive advantage

# 1994-1996 Assistant General Manager, LMW

- Led the Production and R&D services
- Involved in the development of new machineries

# 1983-1994 Managing Partner, Uma Engineers & Fabricators Ltd

• Small scale unit focused on providing machines to Coir manufacturers

# 1970-1983**Resident Manager**, Bharat Motors Ltd (BM)

- Manufacturing & Sales of rubberized coir products
- Revived plant and reduced costs to ensure sustainability & increase market share

1962-1970 Manager-Production, Indian Ordnance Factory Service (Entered Service through UPSC Competitive Examination, Rank Holder)

• Managed manufacturing, tool room and design of tooling and control of production in the Ordnance factories

### Leadership Activities:

- Chairman of the Reach Monitoring committee of TIFAC Core in Kumaraguru College for Development of Textile Technology and Development of Textile Machines Since 2005
- Visiting Faculty in PSG College of Technology- Faculty of Management Sciences- for Management of R&D and Innovation 2005
- Advisory Committee member, South India Textile Research Association Since 2004
- Director for Bank of Tamil Nadu
  1982-1990
- President of Rotary Club of Tirunelveli, Tamil Nadu
  1983-1986

### **Other Memberships:**

- Member of All India Management Association
- Madras Management Association

### **Presentations in Seminars:**

- Building Sustainable Leadership for Global Success with Innovation & Execution- IIT Kharagpur
- Building Sustainable leadership for Global Success- NIAM Institutions, Bangalore
- One day workshops on Lean management concepts Plastic Industries,,Madurai
- How to apply Lean Principles- Rubber Industries, Madurai
- Value Addition, Innovation, Management of Technology- Workshop- Janson College of Management, Coimbatore
- Why Value Addition Krishna College of Management, Coimbatore
- Lean and Six Sigma application to MBA students and Faculties- Bannari Institute of Technology, Sathyamangalam
- Value Addition to the Products- Small Scale Industries, Ambattur, Chennai
- Design Concept- organized by M/s. Structural Dynamics Research Corporation Mumbai
- Integrated Innovation The Filling Curve CII seminar for Industries, Coimbatore
- Role of research, effect on Innovation and contribution to Industry and Society for Research Scholars-Anna University, Trichy
- Research, Innovation and Growth to Faculty members Kumaraguru College Coimbatore
- Learning empowerment through Integrated Approaches Karpagam College of Education Coimbatore
- Indigenous R&D for Global Marketing -R&D Millennium Conference organized by CSIR Council of Scientific & Industrial Research , New Delhi
- Life Cycle Management, Oracle Open World meet, Mumbai
- R&D and Innovation TIFAC Core meet, Department of Science and Technology, Govt. of India, Diburgarh,Assam
- Role of Research, Innovation and Contribution to Industry and Society –Indian Institute of Science, Bangalore
- Innovation and Focus- Bannari Institute of Technology, Sathyamangalam
- Innovation and R&D Management Amrita Institute of Technology, Coimbatore
- Attracting and Retaining Customers- Jansen College of Management, Coimbatore
- Creativity, Innovation and Nature Vellore Institute of Technology, Vellore
- Manufacturing Strategies for Sustainable Competitive Advantage-PSG College of Management, Coimbatore
- Creativity & Innovation- **CII**, Coimbatore

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